

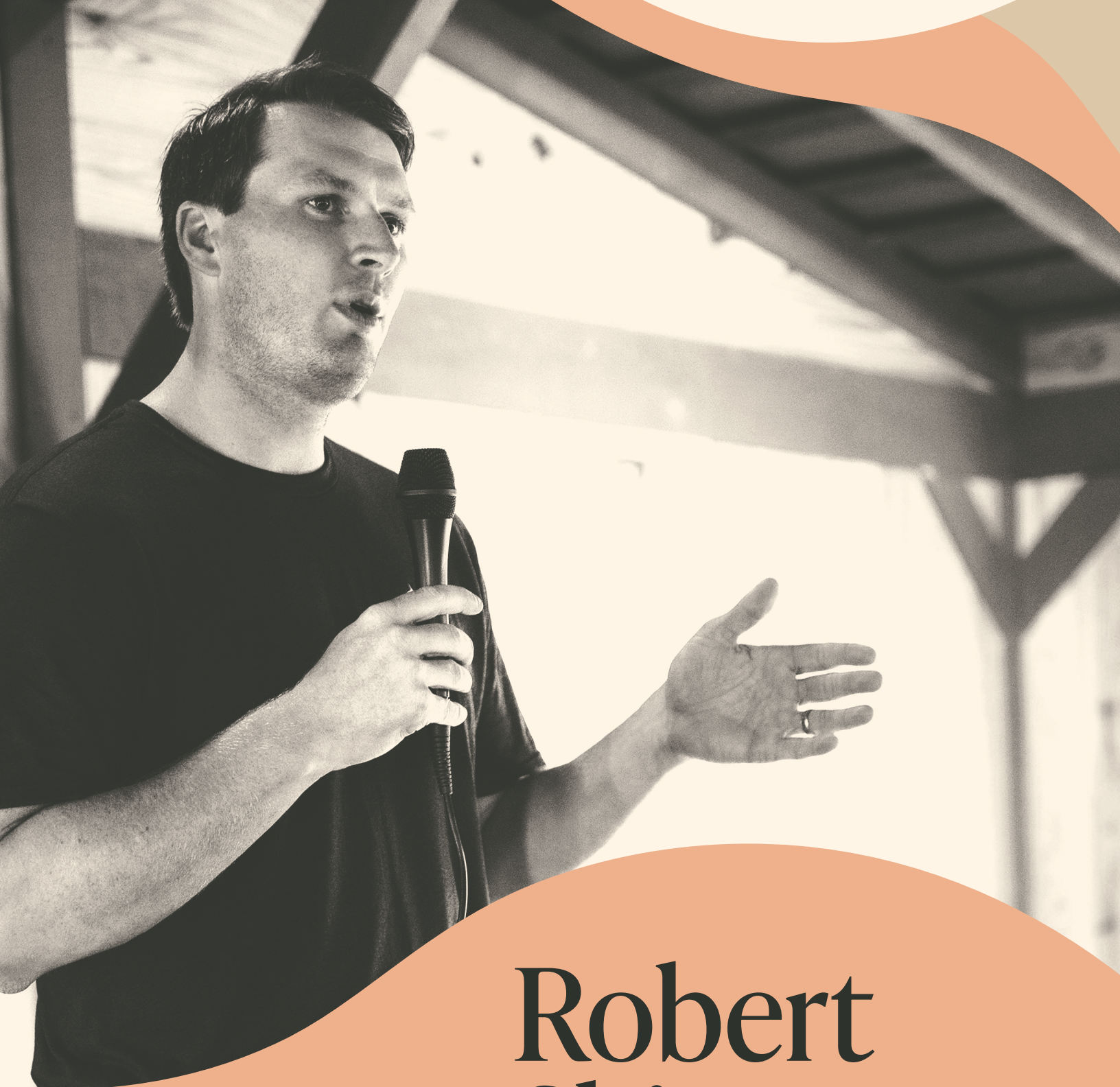
# THE SCOOP

Noemi O.

JULY  
2021







# Robert Shiver

*Executive Vice President  
Senior Life Insurance Company*

# Stay Consistent



It's hard to believe that 2021 is already halfway over, and I'm amazed every day at the agents we meet and talk with who are contributing to the exponential growth of Senior Life Insurance Company. Equally amazing is the power that today's technology gives us – right in the very palm of our hands. At Senior Life, we have pioneered ways to get leads into your hands through our *Leads the Way* app, and we have bolstered your ability to close through our *Slice* app. With 48% of the world's population now actively using social media, it's time to use it to our advantage.

Social media gives you access to more people than ever before! There are hundreds of stories of people's lives being changed through the power of social media. As the father of young children, one story that was interesting to me was when a young father posted a picture on Instagram of him changing his kid's diaper while holding him on his lap due to the absence of a changing table in a public restroom. It inspired one of the leading diaper companies in the United States to install 5,000 diaper-changing tables in men's bathrooms across our country.

Another story was when Menzi Mngoma, an Uber driver from South Africa, was singing while giving a ride to one of his passengers. The passenger recorded and posted the video on Facebook. So many people liked and shared the post that the man was eventually invited to the Capetown Opera for an audition and has since released his first song.

Social media is powerful, and the fact is, if you're not actively promoting this opportunity on social media, you're not going to see the growth that you want to see. This is why we are now providing all of our agents with content every Wednesday morning for you to post on your social media outlets. You can find this at [www.seniorlifeinsurancecompany.com/social-media](http://www.seniorlifeinsurancecompany.com/social-media). This weekly content should just be one part of your social media strategy. Don't forget that timing and content are key. Research has showed that posting between 10:00 am and 12:00 pm on Wednesdays has the most value, but that doesn't mean you shouldn't post on other days as well! Also remember the content you post should be engaging, draw responses and represent the Senior Life brand. You can talk to thousands of people at once – so say something that matters.

Staying consistent in the content and quality of your social media posts will reap big rewards in the long run.

All the best,

A handwritten signature in black ink, appearing to read 'R. Shiver', with a stylized flourish at the end.

**Robert Shiver**  
EXECUTIVE VICE PRESIDENT  
SENIOR LIFE INSURANCE COMPANY



# The Greatest Opportunity

Noemi O.



Noemi O. has been with Senior Life Insurance Company for three and a half years. She shares that Senior Life gave her a new opportunity she didn't have at previous companies. She says, "I was with another company for two full years. I had a team there, but I was tired of being in the position of not being able to move forward. So, I was very limited in my ability to grow. I went back to work with multiple companies and then I started searching for one single company with a better opportunity, and we found Senior Life! Then called the company to try to work with you guys. And that's how we got started." Noemi goes on to talk about the benefits of choosing to work with Senior Life. She says, "The opportunity I saw at Senior Life was very clear to me. I have a goal to do something great with my career in final expense, and I felt like Senior Life could help me achieve it. I actually see it very clear. You can use a career in life insurance to take care of what you want and achieve anything you want. And I felt that coming to Senior Life, I could move anywhere, and I wouldn't

have limits. I could be in New Jersey, I could be in California, I could really map it out, and I could really build the 'million-dollars-a-month' agency that I've been looking for. Additionally the fact that I wanted to focus on the Spanish market, just added to the available opportunity here. That's always been my niche. That's always been my natural market, I'm very proud of it, and I think I'm very qualified for it. I think there are a lot of people in my community that not only need the service from Senior Life, but I also believe that there are a lot of people like me that came to this country, that didn't go to school, and I can share the opportunity with them to be part of this great journey and to make as much money as you would like in this career. I also love the fact that it doesn't matter who you are, where you come from, or your knowledge. It doesn't matter if you speak Spanish or if you speak English, with Senior Life we're able to do both. Your gender and age also don't matter with this opportunity. If I was 63, I wouldn't be able to get a job. It would be very difficult. But if I'm 63 at



Senior Life, I'm still able to do something great and have my independence and make a great income. Nobody will say that you're too old, you only speak Spanish, or that you're not qualified. The great thing is that it's not just an opportunity for me, but also an opportunity that I can share with others. Especially women, and spanish speakers like myself."

Noemi shares that recruiting and building a strong team can really help your success in final expense. She shares, "I believe that recruiting is like the blood in your body. It's the air you breathe. I believe that It's the number one tool for you to become successful because it will lead you to the other things that complement the job, which will be the technology, the leads they have, and so on. But without the recruiting, it's very difficult to do that and to implement that. So, to me recruiting is like food, like air, like sleeping, it's as necessary to be in this business." Equally important, Noemi shares how crucial leads are to your business. She says, "When I worked without leads, I got my license in 1998 and I worked in a traditional way where you have to talk to a counter, talk to a lawyer, talk to business owners. My daughter was very young at the time, and I found it very frustrating to go and talk to these people which are mostly male and from a male dominated market at that time. I found it frustrating to go and spend all this time talking to all these people who at the end of the day, all they want to do is go out. or take you out to eat. That's not what I'm here for. I'm a professional, and I want to get my work done and get home to my baby. I found it overwhelmingly frustrating, so I started



searching for a different way. And then an older man, who I'd become very close with, introduced me to a new company, and I realized, 'Wow, I have leads, I can call, I can make an appointment, I don't have to go talk to these people and waste my time.' The one thing about leads, I always knew that when I have leads, I can target what I was going to make for my income. When I worked a referral, I had no idea what was going to happen. So having leads gives you the opportunity to say, 'I know I can make \$15,000 a month, I know I can make \$20,000 a month if I work 20-30 leads a week.' So, to me the leads are like a security that I have in this business, knowing for sure that I'm going to make 200,000-250,000 as a producer because I have the leads every single week. That makes the uncertainty of being on commission go away. I never have to worry about it, because once I have leads, it's up to me. If you don't want to work, okay fine, but you know that your income is going to come in every single week only if you put in the work."

Noemi shares that success comes when you put in the work. She says, "You have to really make a determination that you are willing to put in the

**"With this opportunity,  
it doesn't matter who  
you are."**

**—NOEMI O.**



NOEMI O. & JAY C.

"It keeps me motivated to know that I can reach that goal and I can share that opportunity with so many people who, like me, are in the same position, with no education and who didn't have the opportunity for one reason or another."

-NOEMI O.



work. I feel that a lot of agents will fail because we want things the easy way first, but that will only make it harder later. I always feel that you've got to take the hard way, you've got to put in the work so that you can achieve your goals. And so, when we come in and we just plan to see if it will work, it's going to be very difficult for this to work for anybody. This is totally dependent on you, and you really need to make a determination, 'I am going to make this work because I see the value of the income I can make, how I can change my life, how I can spend more time with my family, how it's going to give me flexibility on time, how I can make the kind of money that will determine my lifestyle.' So, if I come to this job and I don't come with a determination to make it work, it would be very difficult because it's sort of like you're not totally committed to move forward with the new opportunity that was just presented to you."

Along with making the determination to work for this opportunity, Noemi stays motivated just knowing that she can help others see that same opportunity. She shares, "I come from a third world country, and I always feel that coming to this country is an amazing opportunity that my family has been blessed with. I think that what keeps me motivated is that regardless of who I was, who I am, or what I look like, I can still do something great even if I don't have an education. It keeps me motivated to know that I can reach that goal and I can share that opportunity with so many people who, like me, are in the same position, with no education and who didn't have the opportunity for one reason or another. It keeps me motivated to know that I can change lives as a woman – and I go back to that all the time because I see it so clearly, the challenges that we face in everyday life. I think that's just who I am, I want to make a difference. I feel that this is a great way to do it by educating the people and to have independence and to take control of your life. Don't let your job or a salary determine where your kids are going to go to school, what house you're going to live in, or what zip code

you're going to be in." Noemi shares how thankful she is for the incredible opportunity available at Senior Life and that it has changed the lives of so many people searching for success.

**"Make that determination, and you will have anything you want."**

**–NOEMI O.**

She says, "I think this is an amazing opportunity with Senior Life, a company that is growing, and that makes it possible for that opportunity. Sometimes we talk about opportunity, and we might think it's there, but when we get there, it's not. The way Senior Life is moving in terms of growth in many different ways, with the products and moving into the market as one of the fastest growing companies in the final expense industry, and especially with the advancements they have made with the Latin American market, I believe that the opportunity is truly a steal here. I believe that we just have to make that determination I spoke about, look into it, and pay the price and you will have anything you want with this opportunity. In this country, anything is possible. I truly believe that the American dream is still alive at Senior Life. A lot of people think that there's no more opportunity in America because everything has sort of passed, so many people made it so long ago when the country was less developed. But I honestly believe that if you are in the life insurance business and you want to focus on final expense, you want to work with a company where the dream could still be made, because I do believe in that dream and I do believe you could make it. I believe that Senior Life has the best opportunity in the business, and the American dream is still alive at Senior Life." ©



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**150%**  
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THIS COMMISSION ADVANCEMENT SCHEDULE IS FOR ALL ACTIVE SENIOR LIFE INSURANCE COMPANY AGENTS. ALL NEW AGENTS/PARTNERS WILL START ON A 90 PERCENT CONTRACT UNLESS THE AGENT/PARTNER CAN PROVIDE PRODUCTION REPORTS THAT PROVE PRODUCTION IN WHICH CAN ADVANCE THE AGENT'S STARTING COMMISSION. SENIOR LIFE INSURANCE COMPANY RESERVES THE RIGHT TO CHANGE THIS COMMISSION SCHEDULE AT ANY TIME.



# COMMISSION PROMOTIONAL GUIDELINE



# LEGACY Assurance<sup>SM</sup>



When someone's loved one passes away it can be one of the most difficult times for their family. Having a membership with Legacy Assurance can help ease some of the burdens that come with planning a funeral service. We advise that when a member or household member passes away that the family contacts us as soon as possible. As soon as we are notified, the WISH Team (Where Individuals Seek Help) quickly assist the family. We do so by negotiating the funeral cost from a cremation to a traditional burial and anything in between. The WISH team also organizes the shipping and delivery of the merchandise, so the family does not have to be concerned with the logistics. We are proud to offer an after hours call service so that families can always reach out to Legacy Assurance. We do ask that families and representatives allow time for a wish team representative to reach out to them as we work each claim in a timely manner.

## Catherine Conner

DIRECTOR OF LEGACY ASSURANCE

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### Fiberglass Vault with 100-Year Warranty



LOCKED IN AT \$750

\*This is a paid ad by Legacy Assurance. Legacy Assurance is not a preneed company, funeral home, or funeral director. Merchandise is available in every state except for IA, OK, and VA. The Wish Team and Living Benefits are available in every state. Merchandise will be shipped as soon as it's paid for. Legacy Assurance is a separate company from MeMD, Pedors, and NationsHearing.



# JUNE PROMOTIONS

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CONGRATULATIONS!  
**#1 CHRISTOPHER S.**  
 TOP 500 PRODUCERS

2	JAVIER R.	26	RODNEY W.	50	CHRISTINA C.	74	OMAR C.	98	DAYREMIS S.
3	NICHOLAS S.	27	BECKY D.	51	DARVI M.	75	STEPHANIE P.	99	YVONNIE W.
4	JENNIFER C.	28	KATIE C.	52	SHAWNTRICE W.	76	KIMMILY M.	100	ROBERT R.
5	BRET C.	29	ERIC H.	53	MARK F.	77	THERESE R.	101	JO-ANN R.
6	JESSE S.	30	JASON C.	54	JAY H.	78	EMMANUEL R.	102	SONYA P.
7	DANA B.	31	SHEILA W.	55	JACQUILLA H.	79	ERICA S.	103	BARBARA J.
8	RASHADD P.	32	VINCENT G.	56	TANIA V.	80	BERNARD B.	104	DEBRA S.
9	NICOLAS G.	33	YVETTE D.	57	LEONEL A.	81	SCOTT C.	105	GILBERT M.
10	BIANCA M.	34	JEROME H.	58	SHERRI M.	82	SALVATORE S.	106	COURTNEY J.
11	LILLIAN S.	35	BENJAMIN V.	59	JANICE W.	83	SELWYN V.	107	JARNEL C.
12	DEAN B.	36	HEATHER D.	60	SANDRA M.	84	ANGELINA G.	108	JEANINE M.
13	MATTHEW C.	37	ZOE G.	61	JONRIKA N.	85	MICHAEL L.	109	SAMANTHA B.
14	KRISTAN R.	38	TOMAS M.	62	MELISSA B.	86	ANTHONY D.	110	ANDREAS A.
15	KYLE D.	39	MICHAEL P.	63	DAVID S.	87	JASON G.	111	LARRY M.
16	SHINGAI G.	40	RALPH P.	64	ADAM M.	88	DANIEL P.	112	MICHAEL B.
17	MARCEA M.	41	DEBORAH R.	65	JENNIFER O.	89	GUADALUPE A.	113	HANNAH R.
18	JERRY Y.	42	ANGEL R.	66	SYLVIA G.	90	KAYLA S.	114	MIA T.
19	MYREON M.	43	MONICA L.	67	GREGORY P.	91	CLINTON A.	115	ASHLEY C.
20	STEPHEN T.	44	JACQUELINE T.	68	AMBER I.	92	ALESHA M.	116	TARA S.
21	MARVIN P.	45	DEANNA L.	69	TONYA B.	93	BRIAN C.	117	SANTIAGO F.
22	DORIS G.	46	MARTIN V.	70	FRANTZ A.	94	MONICA D.	118	LUZ C.
23	VALERIE M.	47	SAIDA C.	71	CAROLYN B.	95	PARRIS P.	119	TRACY T.
24	EFRAIN H.	48	CAROLYN C.	72	JARED H.	96	TRINA M.	120	JACQUES B.
25	FRANCES F.	49	TERI T.	73	NIEMAT I.	97	ANGELA K.	121	ANITA J.

# TOP PRODUCERS

CONGRATULATIONS TO THE TOP 500 AGENTS!

122	IVY S.	147	JANNIE G.	172	STEPHANIE M.	197	ANGELICA D.	222	SERGIO S.
123	TABARI J.	148	ATHENA K.	173	MAURICE L.	198	EVERETT H.	223	LYNETTE P.
124	JASON L.	149	HAROLD H.	174	ZENOBIA M.	199	MATTHEW S.	224	DANIEL R. M.
125	CELESTE O.	150	GARY B.	175	ROSCOE P.	200	WILBER P.	225	ALAN A.
126	DIEGO M.	151	PATRICIA C.	176	JOHN F.	201	ABDUL C.	226	APRIL D.
127	DARRELL A.	152	ANTOINETTE B.	177	MARIA B.	202	MESHA M.	227	OSWIN Q.
128	GARY W.	153	INGRID P.	178	GLENN P.	203	FRANCISCO G.	228	JASON T.
129	PAMELA F.	154	NORMA F.	179	ROSALBA P.	204	BONNIE D.	229	RODNEY J.
130	SONIA T.	155	JAMES J.	180	TOMIWA M.	205	DONALD S.	230	SAMIRIA S.
131	DANIEL M.	156	KELLY A.	181	TAMMAM T.	206	EUFRACIO G.	231	MARIA D.
132	JOSHUA H.	157	SARA G.	182	TODD B.	207	JESUS H.	232	MARIA G.
133	HERNAN J. C.	158	CICELY F.	183	EDDIE S.	208	THEODORE R.	233	HELEN D.
134	SABRINA J.	159	CHERYL S.	184	ROBERT M.	209	SHAMALA P.	234	CHERYL J.
135	PATRICIA B.	160	PAMELA T.	185	DESIREE B.	210	AMANDA C.	235	MAGDALYN W.
136	CHARNETTA B.	161	EDWIN A.	186	EDGARDO C.	211	PHILLIP L.	236	CHAUNCEY C.
137	MARIO C.	162	NORELYS O.	187	TERESITA M.	212	TRACEY B.	237	LAKISHA D.
138	LISA F.	163	HECTOR M.	188	THOMAS L.	213	ALEXANDER C.	238	DEGWANDA F.
139	STEVEN G.	164	LUIS G.	189	JOSHUA M. H.	214	DELORES R.	239	JONATHAN D.
140	LAKIESHA B.	165	JOSE M.	190	EDSON P.	215	CHRIS G.	240	LATOYA W.
141	JAMAL B.	166	JAY E.	191	MICHAEL B.	216	ANGELA W.	241	TINA M.
142	JACK D.	167	MARIA E. H.	192	MONICA S.	217	JESSICA L.	242	DANIELLE M.
143	VERONICA C.	168	JOSE P.	193	JOSE V.	218	GERARD R.	243	SHANTA H.
144	BRENDA L.	169	KEVIN S.	194	CAROLYN M.	219	ZAKIYYAH S.	244	ARNOLD J.
145	SEAN E.	170	JULISSA A.	195	TREVOR W.	220	VERA B.	245	KEVIN D.
146	BRENDA T.	171	GARY G.	196	DAWN P.	221	NAKATI K.	246	ANITA M.



# TOP PRODUCERS

247	BIENTA C.	273	GABRIELLE P.	299	MONICA T.	325	CARMEN R.	351	NADINE L.
248	RAYMOND J.	274	ANNA F.	300	TERRANCE B.	326	CARLOS T.	352	SHANNON L.
249	MARGARET M.	275	ALMA C.	301	FRANK C.	327	TETONYA C.	353	ROBERT D. R.
250	CHRIS M.	276	FRANCINE S.	302	JUAN P.	328	KEYSHIRA R.	354	IRAE K.
251	LARRY S.	277	MARIA R.	303	WILLIAM C.	329	BISSETT D.	355	ELIZABETH M.
252	RICKY C.	278	GERHRONDA C.	304	ARMONDO S.	330	YVETTE B.	356	LAWRENCE P.
253	PENELOPE M.	279	NORMA B.	305	LEWIS B.	331	ANDERSON H.	357	GABRIEL H.
254	JENNIFER M.	280	BEATA Y.	306	IAN L.	332	BLAINE R.	358	TONY H.
255	CHARLIE H.	281	LESLIE M. S.	307	DONALD P.	333	VELVET B.	359	DELORES F.
256	FRANTZ J.	282	ROBERT R.	308	CRYSTAL W.	334	CLINTON B.	360	OLMARIES S.
257	SUSANA C.	283	SYNORA M.	309	TORR G.	335	ANGELICA M.	361	JACOB B.
258	NOVELLA L.	284	HERNAN A.	310	EDDIE D.	336	DAVID P.	362	MARTHA F.
259	CYNTHIA P.	285	TYRONE S.	311	LUIS C.	337	KIMBERLY H.	363	LUIS O.
260	BLANCA T.	286	CRICIA P.	312	CRAIG W.	338	LETITIA T.	364	TERRENCE B.
261	JESUS F.	287	ALETHIA S.	313	JUSTIN R.	339	HECTOR M. M.	365	HERNAN C.
262	CARLOS G.	288	CARLDERONE G.	314	PAMELA J.	340	MAGDALENA L.	366	JOSE L.
263	EDWIN A. A.	289	CHRIS C.	315	LEONARDO G.	341	TERRY J.	367	SHAWN K.
264	JUNE W.	290	AARON R.	316	YOSKUA M.	342	NOLIE J.	368	ASHANTI A.
265	ABRAHAM S.	291	WILLIAM G.	317	NAZARET D.	343	SUSAN J.	369	SAMUEL C.
266	VINCENT E. G.	292	JARNAY D.	318	JOHN P.	344	MARLO M.	370	STEVEN D.
267	TERIKO H.	293	KEITH B.	319	DELMER M.	345	CARLOS F.	371	WILLIAM B.
268	JORDAN H. W.	294	MARIA G. R.	320	SR T.	346	RHONDA H.	372	GARY M.
269	BENJAMIN H.	295	WILLIAM L.	321	LIZ S.	347	RHONDA D.	373	TRISTAN P.
270	VICKIE H.	296	DEBORAH H.	322	OSMELYS C.	348	ANGELA A.	374	FREDERICA D.
271	KARESHA D.	297	HONORIO G.	323	JESUS A.	349	MARC D.	375	OMAR A. C.
272	LEE R.	298	NAIM A.	324	DAS B.	350	RAFAEL S.	376	JAMES H.

# TOP PRODUCERS

377	ISIS R.	403	CARLENE W.	429	CHRISTOPHER B.	455	CARLOS V.	481	VIDA C.
378	CHARLES D.	404	JEYLIN W.	430	RUBIDIA V.	456	CURTIS T.	482	TANIA B.
379	AGAPITO R.	405	JENAIL E.	431	TONY K.	457	LEON C.	483	SANTANA W.
380	DANA M.	406	JOHANNA V.	432	JOHN M.	458	LILIA S.	484	JESUS M. A.
381	DAVARIS D.	407	ASHLEY H.	433	LAKESHIA S.	459	SENITA C.	485	SHARON B.
382	KENNETH J.	408	DOROTHY O.	434	CYNTHIA B.	460	SHARANDA D.	486	QUINCY J.
383	JOSE A.	409	RICARDO G.	435	PAUL P.	461	NELL Y.	487	ARMANDO B.
384	DUNSTAN L.	410	JOHN E.	436	JIMMIE T.	462	ANDREA F.	488	KIMBERLY K. H.
385	LUZ H.	411	JACOB H.	437	DORTHEA P.	463	ROSA H.	489	REGINALD M.
386	KRISTIE W.	412	SUKARNO S.	438	GARY L.	464	SADIE C.	490	NEVILLE R.
387	BEATRIZ V.	413	MONIQUE D.	439	HENRY N.	465	JELEN M.	491	AMY H.
388	JORDAN W.	414	ROBIN S.	440	ANDRE M.	466	PINEDA M.	492	SHAVONNE C.
389	LISA G.	415	MONIQUE P.	441	ROY S.	467	BRANDY K.	493	EVANGELINA C.
390	MARTIN H.	416	NINA K.	442	PETER N.	468	ANDREA M.	494	KADIATOU B.
391	DEYSI I.	417	ALTON V.	443	ADRIAN H.	469	ROSARIO E.	495	JOHNNIE H.
392	THOMAS S.	418	TORRENNA C.	444	FELIX P.	470	SHAYLA B.	496	CHARLES A.
393	VILMA G.	419	FEDERICO S.	445	BRUCE P.	471	CARLOS A.	497	LORRAINE R.
394	DEBRA R.	420	SUE V.	446	SOPHONY J.	472	PERCY C.	498	JAMES R. J.
395	MARLENE M.	421	RICHARD D.	447	ROBERT H.	473	JUSTIN P.	499	TEDRIC H.
396	SUSAN T.	422	BEATRIZ R.	448	ZOILA R.	474	SANTIAGO V.	500	JACOB M. H.
397	VELMA M.	423	GILBERTO A.	449	MIAMI W.	475	EDWARD S.	501	MARIA C.
398	KIMBERLY F.	424	KATRINE E.	450	EDMUNDO H.	476	ALDO L.	502	ROSE M.
399	PATRICIA L.	425	OLGA R.	451	DANIEL G.	477	DARRELL O.	503	RENATO M.
400	CHELSEA C.	426	JOEY F.	452	CARRIE E.	478	GREGORY H.	504	ANGELA L.
401	CHRYSEIS G.	427	BENNIE M.	453	ARVIS T.	479	ZACHARY N.	505	KENDRA P.
402	NICOLE M.	428	ELAN F.	454	MIGUEL D.	480	JOHN P.	506	MIGUEL P.

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**THE  
BLAKE  
GROUP** **73**



**REILLY  
LIFE  
GROUP** **66**



**THE  
PRICE  
GROUP** **31**



**CONSOLIDATED  
PLANNING** **64**



**WHITE  
GROUP** **30**



**TEMPERATE  
LEGACY  
GROUP** **58**



**NEEDELMAN  
GROUP** **28**




**SAFEKEEPING  
MEMORIAL  
SOLUTIONS** **40**



**OWENS  
INSURANCE  
AGENCY** **26**



**PILCHER  
INSURANCE  
AGENCY** **37**



**FINAL  
WISHES  
ADVISORS** **22**




**DAVIS  
MARKETING  
AGENCY** **32**



**ELSBERRY  
GROUP** **20**



**FINANCIAL  
LEGACY  
GROUP** **31**



**BARNES  
NAPIER  
AGENCY** **20**



# TOP AGENCIES

#1



**FINANCIAL  
LEGACY  
GROUP**

#9



**KRONOS  
INSURANCE  
GROUP**

#2



**CONSOLIDATED  
PLANNING**

#10



**PILCHER  
INSURANCE  
AGENCY**

#3



**THE  
BLAKE  
GROUP**

#11



**SENIOR  
BENEFITS  
GROUP**

#4



**REILLY  
LIFE  
GROUP**

#12



**ADAMS  
GROUP**

#5



**THE  
PRICE  
GROUP**

#13



**SAFEKEEPING  
MEMORIAL  
SOLUTIONS**

#6



**THE  
COOK  
GROUP**

#14



**FRIAS  
INSURANCE  
GROUP**

#7



**TEMPERATE  
LEGACY  
GROUP**

#15



**BARNES  
NAPIER  
AGENCY**

#8



**NEEDELMAN  
GROUP**

#16



**ELSBERRY  
GROUP**

# TOP AGENCIES

17	THE MVP GROUP	45	L. CAMPOS GROUP	73	OROZCO GROUP	101	ROWLAND GROUP
18	DAVIS MARKETING AGENCY INC	46	MARSAL GROUP	74	KING GROUP	102	COLLINS GROUP
19	MITCHELL GROUP	47	THE POZO GROUP	75	DUPRE GROUP	103	GIRALDO GROUP
20	FLEMING GROUP	48	RUIZ GROUP	76	MICKENS GROUP	104	L. L. SMITH GROUP
21	MENARD GROUP	49	VASQUEZ GROUP	77	ISSA GROUP	105	TANN GROUP
22	CORMIER GROUP	50	KLEIN GROUP	78	YEPEZ GROUP	106	DAVID GROUP
23	EVANS GROUP	51	WARD GROUP	79	HEALTHCARE.COM INSURANCE SERVICES	107	MCLEAN GROUP
24	WILSON GROUP	52	OWENS INSURANCE AGENCY	80	ARTRIP GROUP	108	SMELCER GROUP
25	BERLIN GROUP	53	FIRST PRESTIGE GROUP	81	SCHROCK GROUP	109	HENNIG GROUP
26	FAIRCLOTH MARKETING GROUP	54	C. COOK GROUP	82	MOLINA GROUP	110	HERRING GROUP
27	FINAL WISHES ADVISORS	55	JOHNSON GROUP	83	GARRIDO GROUP	111	ROBINSON GROUP
28	COLON GROUP	56	DIAZ GROUP	84	TURNWALD GROUP	112	NORWOOD GROUP
29	HINTON GROUP	57	DYNASTY LEGACY GROUP	85	CRUZ-TORRES GROUP	113	Y. DIAZ GROUP
30	IMPERIAL GROUP	58	GURIRA GROUP	86	SANDERS GROUP	114	YOUNG GROUP
31	DEVORE GROUP	59	PETIT GROUP	87	ARISTILDE GROUP	115	PELUFFO GROUP
32	ORELLANA GROUP	60	COBB GROUP	88	E. RIVERA GROUP	116	HERNANDEZ GROUP
33	FIRST GENERATION LIFE, INC	61	BRANNAN GROUP	89	SMITH GROUP	117	HILL GROUP
34	ACTION TEAM	62	BROWN GROUP	90	POLITE GROUP	118	CANEDA GROUP
35	MILLER GROUP	63	ROBERTS GROUP	91	PEREZ GROUP	119	DEMPSEY GROUP
36	GEROW GROUP	64	ABDULLAH GROUP	92	COHEN GROUP	120	GEIGER GROUP
37	ANDERSON GROUP	65	MVPNC GROUP	93	BRADFORD GROUP	121	BONDS GROUP
38	TAYLOR GROUP	66	MACHADO GROUP	94	MERTZ GROUP	122	MCCLAIN GROUP
39	SPELLER INSURANCE GROUP	67	BLAKE GROUP	95	PHILLIPS GROUP	123	POSLEY GROUP
40	MANSWELL-SPELLER GROUP	68	POPE GROUP	96	BECERRA GROUP	124	JOLIVET GROUP
41	WHITE GROUP	69	CAHILL GROUP	97	BOGGS GROUP	125	WILLIAMS GROUP
42	A. JACKSON GROUP	70	GOMEZ GROUP	98	WHITE GROUP	126	DUHON GROUP
43	SHULL GROUP	71	CURRY GROUP	99	BLACKMON GROUP	127	DUNHAM GROUP
44	AGENTS RESOURCE GROUP	72	TURNER GROUP	100	C. A. RIVERA GROUP	128	POOLE GROUP

# TOP AGENCIES

129	D. E. ROBINSON GROUP	157	FLOYD GROUP	185	MARTIN GROUP	213	ASHLEY GROUP
130	CANYOCK GROUP	158	LAMPLEY GROUP	186	IDLEMAN GROUP	214	CARBALLO GROUP
131	FERNANDEZ GROUP	159	RICHARDS GROUP	187	BOSKET GROUP	215	CINTRON GROUP
132	BARR GROUP	160	POWELL GROUP	188	HEFNER GROUP	216	MURRILL GROUP
133	HAEGELE GROUP	161	HARRIS GROUP	189	WILDER GROUP	217	WELLS GROUP
134	THORNE GROUP	162	WOOD GROUP	190	ALEGRIA GROUP	218	COLE GROUP
135	HENDERSON GROUP	163	CUNNINGHAM GROUP	191	WHITAKER GROUP	219	M. L. DUPRE GROUP
136	GAGLIARDI GROUP	164	WURTZ GROUP	192	C. A. WOOD GROUP	220	CENTENO GROUP
137	JONES GROUP	165	CONTRERAS GROUP	193	BLANCO GROUP	221	PATTEN GROUP
138	WOODS GROUP	166	S. WILLIAMS GROUP	194	CHACON GROUP	222	T. L. MITCHELL GROUP
139	ALVAREZ GROUP	167	GURLEY GROUP	195	POTTIER GROUP	223	L. DIAZ GROUP
140	CONNER GROUP	168	D. W. HINTON GROUP	196	K. P. MITCHELL GROUP	224	KIRBY GROUP
141	MORGAN GROUP	169	RUIZ GROUP	197	SCONIERS GROUP	225	SALMON GROUP
142	BENSON GROUP	170	VELASCO GROUP	198	PRINZIVALLI-HANCOX GROUP	226	BRADLEY GROUP
143	CONNELL GROUP	171	CAESAR GROUP	199	FORTIER GROUP	227	BARTON GROUP
144	ANDRE GROUP	172	VELEZ GROUP	200	SEABROOK GROUP	228	WEST GROUP
145	SIMON GROUP	173	CALVIN GROUP	201	ANDREANIDIS GROUP	229	RIVAS GROUP
146	JACKSON GROUP	174	PETERSON GROUP	202	SASSONE GROUP	230	TIROLIA GROUP
147	COLLIER GROUP	175	MCNEILL GROUP	203	VALDIVIA GROUP	231	SLATER GROUP
148	FLYNN GROUP	176	SOLIS GROUP	204	A. M. JOHNSON GROUP	232	G. E. MORGAN GROUP
149	VILLESICAS GROUP	177	JAMES GROUP	205	ROCHA GROUP	233	GUERRA GROUP
150	D. LINDSEY GROUP	178	BARRETT GROUP	206	LARSON GROUP	234	WARREN GROUP
151	PACE GROUP	179	N. YOUNG GROUP	207	LALANDE-WASHINGTON GROUP	235	OLIVE GROUP
152	FOSTON GROUP	180	DELANDA GROUP	208	GEORGE GROUP	236	GAMEZ GROUP
153	OROZCO GROUP	181	J. G. JONES GROUP	209	BANKS GROUP	237	MURPH GROUP
154	LOWE GROUP	182	BARNES GROUP	210	PEERS GROUP	238	ATWOOD GROUP
155	GRAVES GROUP	183	MACH GROUP	211	K. SMITH GROUP	239	HAWKINS GROUP
156	TUTTIN GROUP	184	PRYOR GROUP	212	JORDAN GROUP	240	HARRISON GROUP



# TOP AGENCIES

241	FIELDS GROUP	269	N. A. HARRIS GROUP	297	FRANCE GROUP	325	LEAKE GROUP
242	RITCHIE GROUP	270	RAMIREZ GROUP	298	C. L. SMITH GROUP	326	SCARBOROUGH GROUP
243	MIA GROUP	271	CASTANO GROUP	299	MARSH GROUP	327	MCFADDEN GROUP
244	CROCKETT GROUP	272	ECHEVERRIA GROUP	300	TERRELL GROUP	328	BLUE GROUP
245	CARNER GROUP	273	FIASEU GROUP	301	E. M. ALVAREZ GROUP	329	GLOVER GROUP
246	GARCIA GROUP	274	GREENE GROUP	302	J. R. DUPRE GROUP	330	T. MARSAL GROUP
247	S. J. FERNANDEZ GROUP	275	ORTIZ GROUP	303	MONTANO GROUP	331	GROSS GROUP
248	CANTILLO GROUP	276	PAMPLIN GROUP	304	MATEU GROUP	332	HILLEY GROUP
249	BARRON GROUP	277	V. Y. COLLINS GROUP	305	EVERSON GROUP	333	PORRATA GROUP
250	TILLMAN GROUP	278	MORRIS GROUP	306	W. L. BAKER GROUP	334	HAYNES GROUP
251	BULLOCK GROUP	279	ESTERS GROUP	307	STECHSCHULTE GROUP	335	M. E. SMITH GROUP
252	BURCHAM GROUP	280	THOMPSON GROUP	308	J. ANDERSON GROUP	336	VARGAS GROUP
253	WASHINGTON GROUP	281	LAING GROUP	309	LUCAS GROUP	337	GOMEZ-VARGAS GROUP
254	T. A. JORDAN GROUP	282	GETHERS GROUP	310	MUHAMMAD GROUP	338	MOSES GROUP
255	LIDDIARD GROUP	283	BURNS GROUP	311	HERNDON GROUP	339	WALLACE GROUP
256	GELVES GROUP	284	KNIGHT GROUP	312	GLICKER GROUP	340	D. Y. POWELL GROUP
257	MEDINA GROUP	285	SCHURR GROUP	313	MOODY GROUP	341	TRICE GROUP
258	ASCHENBECK GROUP	286	BOGAERT GROUP	314	LAMBIE GROUP	342	MOORE GROUP
259	CAMPOS GROUP	287	HINES GROUP	315	TWILLEY GROUP	343	M. J. HARRIS GROUP
260	MIDURA GROUP	288	BLAZER GROUP	316	MACARTHY-HARRIS GROUP	344	E. A. HARRISON GROUP
261	HELSEL GROUP	289	BRADSHAW GROUP	317	SANYOUR GROUP	345	SHORTER GROUP
262	CHIRINOS GROUP	290	PENA GROUP	318	FORTE GROUP	346	PALMA GROUP
263	S. G. JOHNSON GROUP	291	N. I. FERNANDEZ GROUP	319	PINCKNEY GROUP	347	GONZALEZ GROUP
264	MAYEN GROUP	292	SAENZ GROUP	320	R. PENNA GROUP	348	K. M. WILLIAMS GROUP
265	CEVALLOS GROUP	293	ALTENBERND GROUP	321	FALCON GROUP	349	SLINKARD GROUP
266	M. G. RUIZ GROUP	294	SCAIFE GROUP	322	WALTON GROUP	350	HERRERA GROUP
267	FITZPATRICK GROUP	295	WATKINS GROUP	323	MAJEKODUNMI GROUP	351	ACUNA GROUP
268	L. M. BROWN GROUP	296	T. HENDERSON GROUP	324	TAYARA GROUP	352	ROCK GROUP

# TOP AGENCIES

353	LEGACY ADVANTAGE GROUP	381	CHEEK GROUP	409	HIDALGO GROUP	437	DAWSON GROUP
354	CHATTIC GROUP	382	L. A. WILSON GROUP	410	HOLLOWAY GROUP	438	K. BROWN GROUP
355	LOVELADY GROUP	383	MATHEWS-GITTENS GROUP	411	DANIELS GROUP	439	NUNLEY GROUP
356	BUTTS GROUP	384	D. T. MILLER GROUP	412	RUSSELL GROUP	440	DUQUE GROUP
357	RUSH GROUP	385	HUEY GROUP	413	S. JOHNSON GROUP	441	LANGSTON GROUP
358	LANG GROUP	386	K. J. DIAZ GROUP	414	JARREAU GROUP	442	A. G. HENDERSON GROUP
359	G. D. ROBINSON GROUP	387	C. F. DAVIS GROUP	415	G. E. POPE GROUP	443	D. D. HARRIS GROUP
360	CARR GROUP	388	MANINGDING GROUP	416	A. M. FIASEU GROUP	444	GABRIEL GROUP
361	SHAREEF-JONES GROUP	389	HOWARD GROUP	417	CRUZ GROUP	445	M. TREVINO GROUP
362	V. S. BARNES GROUP	390	R. T. JOHNSON GROUP	418	SHELTON GROUP	446	F. TREVINO GROUP
363	KAKOSSO GROUP	391	COLEMAN GROUP	419	MCCRAY GROUP	447	T. BANKS GROUP
364	JOACHIM GROUP	392	NAPIER GROUP	420	CANNADY GROUP	448	CHARLES GROUP
365	PEPSIDERO GROUP	393	JOY GROUP	421	N. L. BRADLEY GROUP	449	CUTTS GROUP
366	MULLIN GROUP	394	M. A. MILLER GROUP	422	J. R. MCCLAIN GROUP	450	GOODWIN GROUP
367	ALBERTO GROUP	395	REYNOLDS GROUP	423	MATUTE GROUP	451	LEBLANC GROUP
368	DAVENPORT GROUP	396	C. A. MENARD GROUP	424	YITZCHAK GROUP	452	PAULIN GROUP
369	SOTO GROUP	397	SAMPSON GROUP	425	STRICKLAND GROUP	453	SMALLS GROUP
370	DE GROUP	398	CROCKROM GROUP	426	RODGERS GROUP	454	J. D. DANIELS GROUP
371	M. T. GARCIA GROUP	399	A. SMITH GROUP	427	T. SMITH GROUP	455	WINSTON GROUP
372	DELARDGE GROUP	400	MATTHEWS GROUP	428	HAYTHE GROUP	456	GILYARD GROUP
373	C. P. JONES GROUP	401	MANNING GROUP	429	PIERCE GROUP	457	DOMINGUE GROUP
374	WILLIE GROUP	402	CORRAL GROUP	430	SINGLETON GROUP	458	TINSLEY GROUP
375	DAVIS GROUP	403	LATTA GROUP	431	GREEN GROUP	459	ROSEBORO GROUP
376	FURTICK GROUP	404	PROSPERS GROUP	432	CROUT GROUP	460	JACKOSN GROUP
377	NIX GROUP	405	TORRES GROUP	433	A. M. RUSSELL GROUP	461	PEARSON GROUP
378	PORTILLO GROUP	406	ARITA GROUP	434	HARDER GROUP	462	CLEVELAND GROUP
379	VEGA GROUP	407	J. M. WILLIAMS GROUP	435	GREGORY GROUP	463	MENDOZA GROUP
380	JORVELUS GROUP	408	J. H. WHITE GROUP	436	EVANS-LACY GROUP	464	POKE GROUP

# TOP AGENCIES

465	A. TURNER GROUP	493	T. P. JOHNSON GROUP	521	DELGADO GROUP	549	WRIGHT GROUP
466	N. SHATA GROUP	494	G. L. MITCHELL GROUP	522	REDONDO GROUP	550	W. P. JONES GROUP
467	H. A. SHATA GROUP	495	S. F. JONES GROUP	523	LOPEZ GROUP	551	J. D. WHITE GROUP
468	SERNA GROUP	496	DUPLESSIS GROUP	524	I. RODRIGUEZ GROUP	552	EDWARDS GROUP
469	MAYOR GROUP	497	ALDECOA GROUP	525	DOWNNS GROUP	553	B. RODRIGUEZ GROUP
470	ALCANTAR GROUP	498	T. MOORE GROUP	526	A. A. RODRIGUEZ GROUP	554	VRBONCIC GROUP
471	R. CORRAL GROUP	499	DOBBINS GROUP	527	SCOTT GROUP	555	HUNT GROUP
472	BORDEN GROUP	500	SALAZAR GROUP	528	DENNIS GROUP	556	OWENS GROUP
473	ROCA GROUP	501	TARVER GROUP	529	K. A. JORDAN GROUP	557	R. GONZALEZ GROUP
474	C. TORRES GROUP	502	LEBOUEF GROUP	530	ACOSTA GROUP	558	EAKINS GROUP
475	T. CHARLES GROUP	503	LEGER GROUP	531	LAWANSON GROUP	559	CARTER GROUP
476	READIRS GROUP	504	ROCKEY GROUP	532	L. A. HERNANDEZ GROUP	560	J. A. HERNANDEZ GROUP
477	DURHAM GROUP	505	KONG GROUP	533	VILLANUEVA GROUP	561	S. M. SMITH GROUP
478	BUTLER GROUP	506	MCKULA GROUP	534	J. WHITE GROUP	562	DABREU GROUP
479	GUZMAN GROUP	507	G. A. HERNANDEZ GROUP	535	GILES GROUP	563	R. M. SALMON GROUP
480	BATTLE GROUP	508	T. A. HOWARD GROUP	536	HENDRICKS GROUP	564	M. Y. PEARSON GROUP
481	BLASI GROUP	509	SANCHEZ GROUP	537	INTRIAGO GROUP	565	KIBODEAUX GROUP
482	HEPWORTH GROUP	510	BISH GROUP	538	SCOTTON GROUP	566	VANN GROUP
483	STEWART-RUFFIN GROUP	511	L. Y. ORTIZ GROUP	539	GUTIERREZ GROUP	567	CLEMONS GROUP
484	ROONEY GROUP	512	BUNCHE GROUP	540	D. R. RODGERS GROUP	568	F. SOTO GROUP
485	BRUMFIELD GROUP	513	LOSADA GROUP	541	MYRTIL GROUP	569	VUE GROUP
486	DOBSON GROUP	514	A. ABDULLAH GROUP	542	TEASLEY GROUP	570	DEAN GROUP
487	BOBO GROUP	515	CHERRINGTON GROUP	543	MINGO GROUP	571	ALDAZ GROUP
488	STORER GROUP	516	DONALDSON GROUP	544	FERGUSON GROUP	572	K. M. EDWARDS GROUP
489	BOYKIN GROUP	517	BOHNING GROUP	545	CHAVEZ GROUP	573	ROME GROUP
490	HILLIARD GROUP	518	PUGH GROUP	546	GRIFFIN GROUP	574	B. L. MILLER GROUP
491	THOMAS GROUP	519	F. R. DAVIS GROUP	547	BATES GROUP	575	FELDERS GROUP
492	LEMUS-MELGAR GROUP	520	HAGANS GROUP	548	N. R. MCCLAIN GROUP	576	J. BLANCO GROUP



# TOP AGENCIES

577	KIDWELL GROUP	605	TENNY GROUP	633	V. D. CARR GROUP	661	J. L. SANCHEZ GROUP
578	THE VISION GROUP	606	L. A. CURRY GROUP	634	BUCHELI GROUP	662	VALENTINE GROUP
579	MORRISON GROUP	607	SALDIVAR GROUP	635	WORKMAN-ASHFORD GROUP	663	HANNAH GROUP
580	SETTLE GROUP	608	DUNN GROUP	636	ALVARADO GROUP	664	WALL GROUP
581	M. A. SANCHEZ GROUP	609	M. T. BURNS GROUP	637	BELL GROUP	665	T. J. WASHINGTON GROUP
582	PORTO GROUP	610	YARBOROUGH GROUP	638	Q. JONES GROUP	666	LINKE GROUP
583	ALCEDO GROUP	611	FAISON GROUP	639	BENAVIDES GROUP	667	HAGENSTON GROUP
584	PUGSLEY-ADAMS GROUP	612	HINOJO GROUP	640	HEDRICK GROUP	668	GERARD GROUP
585	G. LUCAS GROUP	613	MENDEZ GROUP	641	D. L. THOMPSON GROUP	669	J. K. HERNANDEZ GROUP
586	LADD GROUP	614	CARPINTERO GROUP	642	MCDOWELL GROUP	670	TERAN GROUP
587	NAVARRE GROUP	615	MARTINEZ GROUP	643	N. L. ROBINSON GROUP	671	MERON GROUP
588	MELSON GROUP	616	KAYO GROUP	644	HUGHES GROUP	672	BAUGH GROUP
589	R. K. SMITH GROUP	617	MAGETT GROUP	645	CROSBY GROUP	673	FOSTER GROUP
590	NOTICE GROUP	618	ESPARZA GROUP	646	CUEVAS GROUP	674	STEWART GROUP
591	A. M. HOWARD GROUP	619	MYLES GROUP	647	BARRY GROUP	675	RICHARDSON GROUP
592	PAWELEK GROUP	620	MEDEARIS GROUP	648	BOCKARIE GROUP	676	E. J. MUNOZ GROUP
593	PARSON GROUP	621	BRAILEY GROUP	649	HALL GROUP	677	WIRTZ GROUP
594	HILTON GROUP	622	CAISIP GROUP	650	ATKINSON GROUP	678	R. WATKINS GROUP
595	RIOS GROUP	623	PINKSTON GROUP	651	L. RUSSELL GROUP	679	WILLIAMSON GROUP
596	M. M. WILLIAMS GROUP	624	VINTIMILLA GROUP	652	CEVILLE GROUP	680	CRUMB GROUP
597	E. HERNANDEZ GROUP	625	SULLIVAN GROUP	653	HASLEY GROUP	681	PATEL GROUP
598	D. M. GREENE GROUP	626	A. LOPEZ GROUP	654	R. A. THOMAS GROUP	682	TRIPLETT GROUP
599	BOOKER GROUP	627	OLIVER GROUP	655	HARVEY GROUP	683	TINKER GROUP
600	ELLERBE GROUP	628	SIMMONS GROUP	656	CARMICHAEL GROUP	684	DANCIL GROUP
601	YORK GROUP	629	NOBMANN-RIDDLE GROUP	657	MONSIVAIS GROUP	685	HUDSON GROUP
602	A. TREVINO GROUP	630	DIXON GROUP	658	MUNOZ GROUP	686	J. JACKSON GROUP
603	DURON GROUP	631	HURREN GROUP	659	LEE GROUP	687	JENNINGS GROUP
604	VINDAS GROUP	632	PASSANANTI GROUP	660	POUGH GROUP	688	PARKER GROUP

# TOP AGENCIES

689	A. GOMEZ GROUP	717	ALLEN GROUP	745	NOEL GROUP	773	CRAWFORD GROUP
690	M. NOLLEY GROUP	718	HOOKS-YOUNG GROUP	746	MURPHY GROUP	774	S. I. RODRIGUEZ GROUP
691	BRYANT GROUP	719	S. HERNANDEZ GROUP	747	DICKINSON GROUP	775	NELSON GROUP
692	BLOUNT GROUP	720	ALMANZA GROUP	748	D. POSLEY GROUP	776	RANSOM GROUP
693	G. M. DAVIS GROUP	721	PETERSEN GROUP	749	CORTES GROUP	777	PATTON GROUP
694	RUTH GROUP	722	HURST GROUP	750	LARSEN GROUP	778	BOND GROUP
695	DISMUTE GROUP	723	FITE GROUP	751	CLARK GROUP	779	CAMPBELL-HOWELL GROUP
696	C. M. SMITH GROUP	724	DARQUEA GROUP	752	MELTON GROUP	780	MCLEOD GROUP
697	MCCALLUM GROUP	725	LONG GROUP	753	STATEN GROUP	781	CORNELL GROUP
698	ODIARI GROUP	726	THIGPEN GROUP	754	PIZARRO GROUP	782	AUSTIN GROUP
699	COOPER GROUP	727	S. M. BLAKE GROUP	755	T. R. GEORGE GROUP	783	V. P. WELLS GROUP
700	ROGERS GROUP	728	J. R. BECERRA GROUP	756	T. GARCIA GROUP	784	K. N. WOODS GROUP
701	SILVA GROUP	729	ANGLIN GROUP	757	FULTON GROUP	785	LOPERENA GROUP
702	SOWRY GROUP	730	FUENZALIDA GROUP	758	C. J. WILSON GROUP	786	W. WARREN GROUP
703	STONE GROUP	731	LANGHAM GROUP	759	CALTA GROUP	787	GOODEN GROUP
704	H. R. TERRELL GROUP	732	E. A. YOUNG GROUP	760	G. D. CROSBY GROUP	788	RILEY GROUP
705	VACA GROUP	733	VILLASMIL GROUP	761	HEISKILL GROUP	789	ISELL GROUP
706	VACADURAN GROUP	734	T. A. MOORE GROUP	762	OLFUS GROUP	790	J. W. DANIELS GROUP
707	BRAD GROUP	735	CORNELL GROUP	763	MARQUEZ GROUP	791	ARTIGA GROUP
708	COLBERT GROUP	736	MCBRIDE GROUP	764	CHAMPAGNE GROUP	792	MONCADA GROUP
709	OOKA GROUP	737	SESSIONS GROUP	765	ESCOBAR GROUP	793	RAMOS GROUP
710	A. GARCIA GROUP	738	HARPER GROUP	766	SERRANO GROUP	794	MANNIS GROUP
711	MCDONALD GROUP	739	E. MORRISON GROUP	767	WEEKS GROUP	795	GENTILE GROUP
712	FLETCHER GROUP	740	VAN GROUP	768	THERIOT GROUP	796	AGUILAR GROUP
713	CHAPMAN GROUP	741	R. CARR GROUP	769	BACUS GROUP	797	N. L. LARSON GROUP
714	BREEDLOVE GROUP	742	BROOKS GROUP	770	QUIROZ GROUP	798	S. M. HERNDON GROUP
715	Y. A. HERNANDEZ GROUP	743	ALANIS GROUP	771	REED GROUP	799	PATRICK GROUP
716	CARBAJAL GROUP	744	CRUTCHFIELD GROUP	772	IFILL GROUP	800	C. D. COLLINS GROUP

# TOP AGENCIES

801	WALDVOGEL GROUP	829	CABRERA GROUP	857	FONTANILLA GROUP	885	GIL GROUP
802	LEWIS GROUP	830	CORDOVA GROUP	858	GRUBB GROUP	886	L. K. MORGAN GROUP
803	TIRADO GROUP	831	C. V. JONES GROUP	859	BARATTA GROUP	887	E. MARTINEZ GROUP
804	DOCILET GROUP	832	DOMINGUEZ GROUP	860	ZUCCOLOTTO GROUP	888	D. E. MENDEZ GROUP
805	MOREAU GROUP	833	HOLGUIN GROUP	861	G. ALVAREZ GROUP	889	CHAGNON GROUP
806	ZAVETSKY GROUP	834	CANNON GROUP	862	BLACK GROUP	890	B. G. BRADFORD GROUP
807	S. SOTO GROUP	835	GRECO GROUP	863	BURLARK GROUP	891	H. T. GLOVER GROUP
808	COLLINSWORTH GROUP	836	RAY GROUP	864	SHELLMAN GROUP	892	L. V. OLIVER GROUP
809	CLIFTON GROUP	837	M. MILLER GROUP	865	HUBBARD GROUP	893	H. THOMPSON GROUP
810	GOBEA GROUP	838	RUSSELL-WHITE GROUP	866	DICK GROUP	894	P. D. BROWN GROUP
811	BALL GROUP	839	LOFTON GROUP	867	MATHEWS GROUP	895	SIMPSON GROUP
812	PARIS GROUP	840	A. DELGADO GROUP	868	MARSHALL GROUP	896	NORFLEET GROUP
813	CAREY GROUP	841	BRIGGS GROUP	869	LADSON GROUP	897	STEVENSON GROUP
814	RIDLING GROUP	842	N. A. POPE GROUP	870	VALBUENA GROUP	898	A. J. WILLIAMS GROUP
815	GORHAM GROUP	843	EDLIN GROUP	871	J. A. WILLIAMSON GROUP	899	F. ROBINSON GROUP
816	QUAGLIA GROUP	844	J. O. COLMENAREZ GROUP	872	LOGAN GROUP	900	C. H. GONZALEZ GROUP
817	K. K. BENAVIDES GROUP	845	J. L. COLMENAREZ GROUP	873	HADLEY GROUP	901	J. A. GARCIA GROUP
818	WALLS GROUP	846	KOSAREK GROUP	874	REYES GROUP	902	K. ROSEBORO GROUP
819	CHIO GROUP	847	BAST GROUP	875	E. BERLIN GROUP	903	S. MITCHELL GROUP
820	MASON GROUP	848	ELJURI GROUP	876	V. HERNANDEZ GROUP	904	L. SIMON GROUP
821	GRESHAM GROUP	849	S. C. SCOTT GROUP	877	F. M. CROSBY GROUP	905	HERRIN GROUP
822	VALDEZ GROUP	850	BAXTER GROUP	878	K. Y. BROWN GROUP	906	J. MILLS GROUP
823	MARTELL GROUP	851	W. L. JOHNSON GROUP	879	D. LOPEZ GROUP	907	B. A. WRIGHT GROUP
824	FIGLEY GROUP	852	BASS GROUP	880	BOWERS GROUP	908	B. A. COLE GROUP
825	B. C. CROSBY GROUP	853	MURRAY GROUP	881	L. M. JOHNSON GROUP	909	K. ROBINSON GROUP
826	ZIMMERMAN GROUP	854	L. K. BRADLEY GROUP	882	N. J. GUTIERREZ GROUP	910	PADILLA GROUP
827	MONACO GROUP	855	HOGAN GROUP	883	FLORES GROUP	911	FEARS GROUP
828	TROMPETA GROUP	856	HERNANDEZHURTADO GROUP	884	MARRERO GROUP	912	J. E. MILLS GROUP

# TOP AGENCIES

913	V. WILSON GROUP	941	D. L. GONZALEZ GROUP	969	SHEPARD GROUP	997	BURTON GROUP
914	P. BARNWELL GROUP	942	PATTERSON GROUP	970	M. N. WILLIAMS GROUP	998	TOLBERT GROUP
915	J. A. BARNWELL GROUP	943	HANDLEY GROUP	971	HUMPHREY GROUP	999	A. T. CORDOVA GROUP
916	SAMUELS GROUP	944	L. FLORES GROUP	972	B. CAMPOS GROUP	1000	PRESS GROUP
917	L. SOLIS GROUP	945	SCHMIDT GROUP	973	GLOSTON GROUP	1001	D. R. TURNER GROUP
918	ARMSTEAD GROUP	946	E. ROBINSON GROUP	974	S. M. KNIGHT GROUP	1002	VANHOUTEN GROUP
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